

## Case Study: Virtual Dataroom for a potential divestiture

### Client background

A medium size European based industrial corporation had to organize a Data Room for a potential divestiture. The client had 8 sites in 6 countries in very rural areas in Europe, Asia and Latin America.

### Challenge

- Documents were not organized or indexed
- The client did not have the resources to manage the internal resources to get the documents prepared.
- The client had an existing relationship with another global VDR provider that had communicated to the client that it did not have the expertise to undertake the project.

### EthosData Solution

- EthosData assigned two of its senior Deal Coordinators to the transaction.
- The deal coordinators traveled to 4 of the sites

and physically organized all the documents and prepared them to be scanned

- Three of the sites required scanning on-site.

### Benefits

- The deal coordinators expertise helped the client to organize and execute the scanning and upload of documents in short time
- The Data Room was launched in less than a week
- The transaction support team took over the dataroom management under the instructions of the client which eventually helped them to focus more on the transaction in hand and maximizing the value rather than spending time in managing the content and permissions of the participants involved

EthosData is a global provider of Virtual Data Room and confidential document sharing services.

Our dataroom service allows organizations to exchange confidential information securely and efficiently. Our services include Virtual Data Rooms, Virtual Board Rooms, Fund Management and Investor Communications.

Since 2007 EthosData's Virtual Data Rooms have been helping businesses exchange critical information. Today EthosData's secure data room technology is used by tens of thousands of professionals. Our clients include 8 of the top 10 global financial organisations and 4 of the top 5 global law firms.

*Using a Virtual Data Room enables to securely manage all deal documentation and focus on executing your transaction.*



For further information please contact us:

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